



DIR/003 (E)

CODE: SEM8-06-2019-SMTA

TITLE: Key Skills Entrepreneurs Need To Win Clients

CONTENT: Entrepreneurs act the role of sales or business development for their own business, many of them only know how to close sales with those who have personality styles similar to their own. That makes their closing strategies 75% ineffective! This live seminar will help the entrepreneurs to win clients of different styles.

DESIGNED FOR: Entrepreneurs

SPEAKER: Dr. Ngan Lei Tjen GUEST SPEAKER: Mr. Chuck Bauer

ORGANIZED BY: Macau Productivity and Technology Transfer Center (CPTTM) ,

SUPPORTED BY: Macao Youth Entrepreneur Incubation Centre (MYEIC)

NO. OF SEATS: 50 LANGUAGE: English (supplemented with Cantonese)

DATE & TIME: June 24, 2019 (Monday), 15:00-17:00

FEE: Free of charge REGISTRATION DEADLINE: 21/6/2019 (Friday)

VENUE: MYEIC
Avenida do Governador Jaime Silverio Marques N°29, The Carat, B3, Macau

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~ The organizer reserves the right to cancel the Seminar or modify its topic, content and/or speaker without prior notice. ~